

Patch Follow-Up Script

So you wore the patch last night? How did it look this morning? Did you say Eww?

Let me ask you, would you say you value your health?

What things do you do to look after your health?

Do you want to know what you are seeing on the patch?

What you are seeing on the patch are impurities from your sweat.

Do you have any idea how these impurities are getting into your body every day?

Are you aware that many of the personal care products you use every day like: shampoo, deodorant, toothpaste and so on contain impurities?

What do you think are some of the causes of serious health issues today?
Leading scientists believe they are a result of a weakened immune system and these very impurities we've been talking about.

So, would you be interested in learning about products that contain no impurities, boost your immune system and give you tremendous energy?

OPTIONAL

Remember when we were talking the other day, I told you that you could make money with the patch. Would you like to more about that?

Do me a favor and grab a pen, I'd like to give you a website. (Give them your GoNeways.com site. Tell them to take the product tour on personal care and additionally the business opportunity tour if they are also interested in making money.)

Please read me back the website so I know it is right and also let me get your email address and I will send you a link.

While reviewing the site jot down any questions you have, and when would be a good time to connect again? (Set up appointment.)

Note: Your objective with this first call is to gauge their interest and then get them to your website. It's better if you don't let them draw you into a conversation about the products or business. You want the website to do the presentation. Say: "I'll be happy to answer your questions, but if you can do me a favor and look at the website first, then I'll answer your questions when we talk. Fair enough?"