



Getting Started with Neways



Getting Started

1. Complete your **distributor application***.

- Enroll with your **Signature Pack** first Direct Ship order.



2. Be your **own best customer**.

- Convert your home to Neways by shopping from the Neways catalog.

*see following two slides for details



Getting Started

Enrolling options – in recommended order

- Online at your sponsor's personal **iNeways.com** website
- By **phone** 1-800-998-7232 *M-F 7am – 7pm MT*
- Via fax or by mail using **paper application** (*see next page*)

NOTE: If you received your Signature Pack from your sponsor, replenish their supply by having your pack shipped to them.




NEWAYS™

3 Shortcuts to Earn More

Instant Supervisor by purchasing **\$300** in products
Instant bonus commissions of 10%
Normally \$1000 **(Save \$700)**
Order 1 more signature pack

Or

Instant Manager by purchasing **\$600** in products
Instant bonus commissions of 15%
Normally \$3000 **(Save \$2400)**
Order 3 more signature packs

Fast Track To Executive Game Plan

Enroll as a **Manager** (\$600 in products),
Enroll **3 Managers in Two Months** & You Become an **Executive!**
Executive Bonus Commissions are **20-25%**



Next Steps...



3. Visit **CrownDiamond.net/getstarted** - listen to the three training cds and review the information there.
4. Visit **neways.com/usa** or **neways.com/canada** and login with your ID# and Password.
 - Create your **iNeways** website
Use the *Health Body Healthy Bank Account, 12 Reasons to Join Neways & Signature Pack* modules
 - Subscribe to the **weekly Neways emails**
 - Become **familiar** with back office.
 - Review **Endeavor Training**
5. Get a **biz checking account**, order **business cards**, procure marketing materials (brochures, catalogs, cds) use a **contact manager** system and get **3-way calling**.

Next Steps...

6. Check the **Direct Ship date** for your state & customize your order for **next month**.
7. Write **in all weekly & monthly conference calls** and local meetings in your planner.
8. Register for **convention**.
SLC: March 25 - 27
Call 1-800-998-7232



Next Steps...

9. Make a list of 100 people you know who want to look better, feel better, or make more money.
10. Meet with your upline sponsor to create your strategy.
11. Block out 7 – 10 hours per week for your business
12. Make a 3 – 5 year commitment.
13. Know Your **WHY** Set **GOALS** Think **BIG**
14. **RECRUIT – TRAIN - MOTIVATE**

Neways Income vs. Asset Value

Neways monthly Income

\$50
\$1,250
\$2,500
\$3,750
\$5,000
\$10,000

Asset Value

\$100,000
\$250,000
\$500,000
\$750,000
\$1,000,000
\$2,000,000



TIME FREEDOM


NEWAYS™

Let Uncle Sam pay for your products and your marketing expenses

Tax Deductable Home Office Expenses

Everything spent to promote your business is tax deductible

In addition, these are just a few items that you are already spending and not deducting that can now be deducted to increase your tax refund:



Family travel	\$2,000
Computer expense	500
Car, insurance & fuel	700
Other travel	500
Telephone	300
Meals, coffee & drinks	1,500
Total	\$5,500

25% Tax Bracket saves \$1,375 in your income taxes

Deduct wages of \$5,450 per year per child. Child gets this tax free to them. Saves an additional \$1362.50 per child From your children's account pay the home utilities, food, clothing, paying of private schooling etc.. These normally non deductible items are now fully deductible.

Saves you \$2,737.50 in income taxes.

This covers your Neways \$150Ds order and marketing costs.

See your tax professional for additional advice



Maximizing the Pay Plan

1. **Become Executive**

Maximize group development bonus (20 – 25%)

2. **12 \$150 DS legs**

Maximize multiplex bonuses

3. **Senior Executive**

Additional 3% bonus plus car allowance

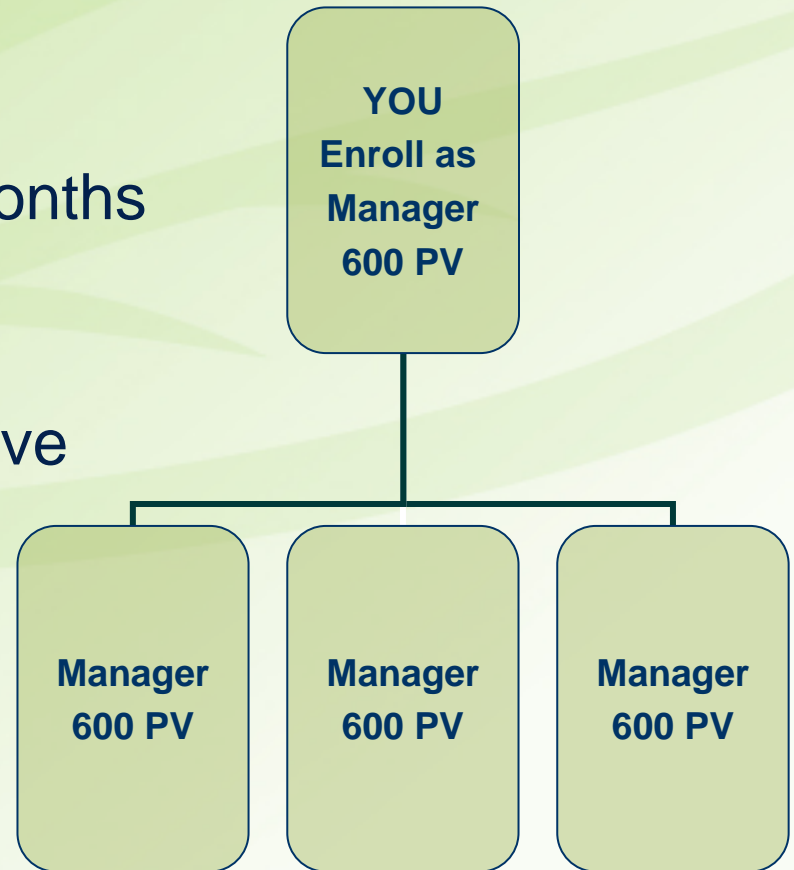
4. **Diamond Ambassador**

Maximize leadership bonuses

Treat this like a hobby – get a hobby income.
Treat it like a business – get a business income!

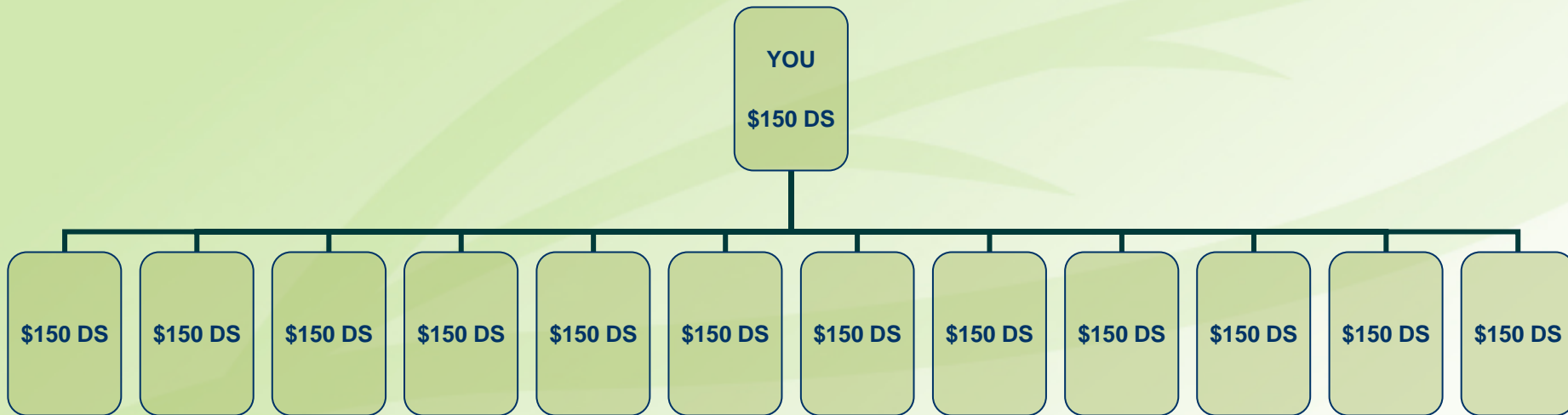
Become an Executive

- Enroll as a manager
- Enroll 3 managers within 2 months
- Once you become an Executive
 - You earn 20-25% on personal group volume
 - Earn 5% on your Executive's Leadership volume



Develop 12 \$150 DS Legs

Maximize multiplex bonuses



As you sponsor wider, you get **paid deeper** and earn **higher percentages**.

There is **no limit** to how wide you can build.

Sr. Executive

- Qualify as Executive Monthly (\$1000 group PV)
- 3+ of your managers have become Executives and qualify each month
- Earn an additional 3%
- When your income is \$2000+ per month for 3 months, you'll qualify for the car / home office allowance



Receive 15% of your monthly Neways income as a car/office bonus, **up to \$1000** per month!

Diamond Ambassador

**Maximize Affinity Bonuses with
9 Qualified Executives**



Collect on qualifying groups, rather than individuals, to create walkaway income.

Recruiting Process

- **Prospecting Approach: Ask pique interest questions such as:**
 - *“Are you someone who keeps your business options open?”*
 - *“If I could show you how you can make money from home, would you be interested?”*
 - *“Are you open to taking a look at a business opportunity that will show you how to live an amazing life?”*
 - *“Have you considered having your own home based business?”*
 - *“Would you being interested in improving your health and living a greener life?”*
 - Listen to **short overview – English 801-924-1977** Spanish 801-924-1978
- **Present**
 - Your **ineways website** – Healthy Body Healthy Bank Account and 12 Reasons to Join Neways modules
- **Enroll**
 - **Enroll with 1 Signature Pack**
 - New distributor homework:
Review information at **CrownDiamond.net/getstarted**
Use products and Dream BIG!



■ TRAIN within 48 hours

- **Explain** importance of leadership levels Supervisor and Manager and having Signature Packs and Distributor Kits on hand to enroll new distributors.
- **Supervisor**
purchase 1 additional Signature Pack
- **Manager**
Purchase 1 additional Signature Pack, plus choose from the catalog 300PV in products

■ DUPLICATE



Resource Websites

- CrownDiamond.net
- CrownDiamondTraining.com
- SkipTheRecession.biz



Resource Calls

- Go Diamond Calls

Tuesdays 8:00pm MST
1-512-305-4646

- 3 minute Wealth Message

801-924-1977 English
801-924-1978 Spanish



Seeing Results

Product Knowledge + Experience + Belief = Success Rate



**There is no instant gratification...
but the work you do for the next 3 – 5 years
could take care of you for the rest of your life!**

Success Qualities

- Visionary
- Persistent
- Consistent
- Passionate
- Teachable
- Decisive
- Caring
- Creative
- Lives in Integrity
- Action Oriented
- Creates/Inspires Urgency
- Truly Serves
- Solution Oriented
- Authentic
- Aware of Others Needs
- Focus

Millionaire Mindset



- Commit to your own personal growth
- Entrepreneur vs. employee
- See it bigger than current circumstances dictate
- Create urgency
- You will be duplicated
- Persist

Profits are better than wages.

- Jim Rohn



Design a Life vs. Making a Living

Start Designing and Living YOUR LIFE Today!



1 year • 5 years • 10 years • 20 years • 40 years • 60 years • 70 years • 80 years